

Executive Consultant & Coach (Dedicated)

As an Executive Consultant & Coach, you will work for Stewart Leadership on a dedicated, contractor basis working with individuals, teams, and organizations as a coaching and consulting partner. You will adapt your style and methodology to meet client needs through facilitation, instruction, coaching, assessments, presentations, keynotes, and more. Business development will be expected primarily through nurturing your current network, growing existing client base, representing Stewart Leadership at conferences, speaking at association events, and writing articles within your area of expertise.

Experience & Qualifications

- 15+ years of corporate background with experience advising senior business leaders
- Master's degree or beyond preferred
- Passion and drive to develop and partner with clients
- Human Capital Consulting experience preferred
- Coaching training or certification preferred
- Assessment certifications preferred
- Ability to listen and adapt to client needs
- Exceptional communication, writing, editing, and conversational skills
- Strong professional, confident, and humble presence in working with all levels of leaders
- Experience presenting and leading workshops
- Selling skills and excellent relationship building ability
- Strong emotional intelligence

Considerations

- Willingness to solely represent Stewart Leadership's brand
- Ability to travel to client site as needed
- Flexibility to work a fluctuating number of hours dependent upon personal selling success and internal demands
- Willingness to thrive in an entrepreneurial environment and scale a boutique consulting firm
- Willingness to take financial risks to grow the business along with the optimism and means to weather temporary uncertainty
- Live anywhere in the US with access to an airport, especially in greater metro areas such as Twin Cities (MN), Chicago (IL), Dallas/Fort Worth (TX), Atlanta (GA), D.C., etc.

Features

- Competitive monthly compensation
- Competitive sales commission
- Ability to work remotely
- Profile on Stewart Leadership website
- LEAD NOW! certification
- Participation in semi-annual team retreats
- Business development support and coaching
- Business cards and other approved expenses reimbursed
- 1099 Contractor status

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Start the conversation. Email Taura Prosek, Director, Business Development & Executive Coach
Taura@StewartLeadership.com