

## **Executive Consultant & Coach (Affiliate)**

As an Executive Consultant & Coach, you will work with senior business leaders as a trusted advisor, consultant, and coach. You must adapt your style and methodology to meet client needs through facilitation, instruction, strategic planning sessions, team coaching, assessments, presentations/keynotes, and more.

## **Experience & Qualifications**

- 15+ years of corporate background with experience advising senior business leaders
- Human Capital Consulting experience preferred
- Coaching training or certification preferred
- Ability to listen and adapt to client needs
- Exceptional communication, writing, and conversational skills
- Executive presence instilling confidence and trust with clients and prospective clients
- Strong emotional intelligence
- Business development skills preferred

## Considerations

- Willingness to represent and uphold Stewart Leadership's brand and reputation
- Ability to travel to client site as needed
- Flexibility to work a fluctuating number of hours dependent upon client needs and prospective client activity
- Can live anywhere in the US with access to airport

## Features

- 1099 Contractor
- Ability to work remotely
- Competitive rate per engagement
- Competitive sales commission
- Profile on Stewart Leadership website
- LEAD NOW! certification
- Business development support and coaching
- Business cards and other approved expenses reimbursed
- Work in a group of highly supportive and collaborative professionals

If you have your own business and would like to explore how we might partner together as opportunities arise, we are always interested in expanding our peer network.

Start the conversation. Email Taura Prosek, Director, Business Development & Executive Coach <u>Taura@StewartLeadership.com</u>